

Consolidated Financial Statements June 30, 2023 and 2022

United Way of Larimer County



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Independent Auditor's Report

The Board of Directors
United Way of Larimer County
Fort Collins, Colorado

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of United Way of Larimer County, which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of United Way of Larimer County as of June 30, 2023 and 2022, and the changes in its consolidated net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities of the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of United Way of Larimer County and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Larimer County's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities of the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of United Way of Larimer County's internal control. Accordingly, no
 such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Larimer County's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Fort Collins, Colorado October 25, 2023

Sally LLP

| | | 2023 | | 2022 |
|--|----|-----------|----|-----------|
| Assets | | | | |
| Cash | \$ | 367,645 | \$ | 1,933,928 |
| Grants receivable | Y | 286,413 | Υ | 34,780 |
| Promises to give, net | | 687,645 | | 835,476 |
| Certificates of deposit | | 2,382,072 | | 1,914,270 |
| Prepaid expenses and other assets | | 17,488 | | 30,082 |
| Cash held for others | | 201,413 | | 240,804 |
| Property and equipment, net | | 792,270 | | 822,631 |
| Operating right of use asset | | 977,603 | | - |
| Beneficial interest in assets held by community foundation | | 1,971,160 | | 1,880,472 |
| Total assets | \$ | 7,683,709 | \$ | 7,692,443 |
| Liabilities and Net Assets | | | | |
| Accounts payable, accrued, and other liabilities | \$ | 86,115 | \$ | 116,264 |
| Accrued payroll and paid time off | | 121,482 | | 175,361 |
| Designations payable | | 389,710 | | 523,208 |
| Operating lease liability | | 1,070,815 | | - |
| Grants payable | | - | | 245,000 |
| Deferred lease arrangements | | | | 91,170 |
| Total liabilities | | 1,668,122 | | 1,151,003 |
| Net Assets | | | | |
| Without donor restrictions | | | | |
| Undesignated | | 261,472 | | 489,696 |
| Board reserves | | 2,795,950 | | 2,721,482 |
| Invested in property and equipment, net of restrictions | | 167,270 | _ | 197,631 |
| | | 3,224,692 | | 3,408,809 |
| With donor restrictions | | 2,790,895 | | 3,132,631 |
| Total net assets | | 6,015,587 | | 6,541,440 |
| Total liabilities and net assets | \$ | 7,683,709 | \$ | 7,692,443 |

| | | thout Donor estrictions | | ith Donor | Total |
|---|----|----------------------------|----|-------------|--------------------------|
| Support, Revenue, and Gains Support | | | | | |
| Gross public support Less amounts designated by donors for | \$ | 3,367,310 | \$ | 918,210 | \$ 4,285,520 |
| specific organizations Adjustment for uncollectible promises to give | | (1,163,499) (121,860) | | - - | (1,163,499) (121,860) |
| Net campaign revenue | | 2,081,951 | | 918,210 | 3,000,161 |
| Gross special events revenue Ticket sales, contributions, and sponsorships | | 186,677 | | 77,846 | 264,523 |
| In-kind contributions | | 38,009 | | | 38,009 |
| Less costs of direct benefits to donors | | (158,211) | | _ | (158,211) |
| | • | | | 77.046 | |
| Net special event revenue | | 66,475 | | 77,846 | 144,321 |
| Grants and sponsorships | | 150,841 | | 585,006 | 735,847 |
| In-kind contributions | | 68,999 | | | 68,999 |
| Total support revenue | | 2,368,266 | | 1,581,062 | 3,949,328 |
| Revenue and Gains | | | | | |
| Net investment income Net distributions and change in value of beneficial interest in assets held | | 123,435 | | - | 123,435 |
| by community foundation | | 80,607 | | 10,081 | 90,688 |
| Service fees, rental, and other income | | 96,295 | | - | 96,295 |
| Net assets released from restrictions | | 1,932,879 | | (1,932,879) | |
| Total revenue and gains | | 2,233,216 | _ | (1,922,798) | 310,418 |
| Total support, revenue, and gains | | 4,601,482 | | (341,736) | 4,259,746 |
| Expenses | | | | | |
| Program services | | 3,612,275 | | - | 3,612,275 |
| Management and general | | 610,529 | | _ | 610,529 |
| Resource development | | 562,795 | | - | 562,795 |
| Total expenses | | 4,785,599 | | - | 4,785,599 |
| Change in Net Assets | | (184,117) | | (341,736) | (525,853) |
| Net Assets, Beginning of Year | | 3,408,809 | | 3,132,631 | 6,541,440 |
| Net Assets, End of Year | \$ | 3,224,692 | \$ | 2,790,895 | \$ 6,015,587 |

| | | it Donor ictions | ith Donor | Total |
|---|-------|-------------------------------|------------------------------|-----------------------------|
| Support, Revenue, and Gains Support | | | | |
| Gross public support Less amounts designated by donors for | \$ 4, | 257,448 | \$ 769,048 | \$ 5,026,496 |
| specific organizations Adjustment for uncollectible promises to give | | 668,352) (53,686) | - | (1,668,352) (53,686) |
| Net campaign revenue | 2, | 535,410 | 769,048 | 3,304,458 |
| Gross special events revenue Ticket sales, contributions, and sponsorships | | 62,904 | 54,730 | 117,634 |
| In-kind contributions Less costs of direct benefits to donors | (| 974 107,214) | 31,240 | 32,214 (107,214) |
| Net special event revenue | | (43,336) | 85,970 | 42,634 |
| Grants and sponsorships In-kind contributions | | 326,807 68,484 | 938,121 | 1,264,928 68,484 |
| Total support revenue | 2,3 | 887,365 | 1,793,139 | 4,680,504 |
| Revenue and Gains Net investment income Net distributions and change in value | | 69,325 | - | 69,325 |
| of beneficial interest in assets held by community foundation Service fees, rental, and other income Net assets released from restrictions | | 251,093) 96,959 315,216 | (21,579) - (2,315,216) | (272,672) 96,959 |
| Total revenue and gains | | 230,407 | (2,336,795) | (106,388) |
| Total support, revenue, and gains | 5,: | 117,772 | (543,656) | 4,574,116 |
| Expenses Program services | - | 193,681 | - | 4,193,681 |
| Management and general Resource development | | 653,500 559,031 | <u>-</u> | 653,500 559,031 |
| Total expenses | 5, | 406,212 | | 5,406,212 |
| Change in Net Assets Net Assets, Beginning of Year | - | 288,440) 697,249 | (543,656) 3,676,287 | (832,096) 7,373,536 |
| Net Assets, End of Year | \$ 3, | 408,809 | \$ 3,132,631 | \$ 6,541,440 |

United Way of Larimer County Consolidated Statements of Functional Expenses Year Ended June 30, 2023

| | Program Services | Management and General | Resource Development | Cost of Sales | Total |
|---|---------------------|------------------------|-------------------------|------------------|--------------|
| Resources allocated to the community Gross funds awarded Less amounts designated by | \$ 3,333,331 | \$ - | \$ - | \$ - | \$ 3,333,331 |
| donors for specific organizations | (1,334,652) | | | | (1,334,652) |
| Total resources allocated to the community | 1,998,679 | | | | 1,998,679 |
| Personnel costs | | | | | |
| Salaries | 771,443 | 349,957 | 270,056 | - | 1,391,456 |
| Employee benefits | 103,936 | 55,384 | 39,955 | - | 199,275 |
| Payroll taxes | 60,977 | 27,485 | 21,459 | | 109,921 |
| Total personnel costs | 936,356 | 432,826 | 331,470 | | 1,700,652 |
| Expenses | | | | | |
| Professional fees | 287,876 | 46,494 | 51,393 | - | 385,763 |
| Occupancy, insurance, and maintenance | 198,595 | 52,697 | 44,500 | - | 295,792 |
| Cost of direct benefits to donors | - | - | - | 158,211 | 158,211 |
| Information technology | 46,950 | 25,996 | 22,804 | - | 95,750 |
| Office supplies | 35,907 | 17,601 | 23,136 | - | 76,644 |
| Membership dues | 34,354 | 19,575 | 18,717 | - | 72,646 |
| Printing and publications | 2,784 | 10,208 | 25,835 | - | 38,827 |
| Donated advertising | 38,076 | - | - | - | 38,076 |
| Donor stewardship | - | - | 36,090 | - | 36,090 |
| Depreciation and amortization | 25,653 | 2,597 | 2,111 | - | 30,361 |
| Conferences and travel | 7,045 | 2,535 | 6,739 | | 16,319 |
| | 677,240 | 177,703 | 231,325 | 158,211 | 1,244,479 |
| Total expenses by function | 3,612,275 | 610,529 | 562,795 | 158,211 | 4,943,810 |
| Less expenses included with revenues on the consolidated statement of activities | | | | (158,211) | (158,211) |
| Total expenses included in the expenses section on the consolidated statement of activities | \$ 3,612,275 | \$ 610,529 | \$ 562,795 | \$ - | \$ 4,785,599 |

United Way of Larimer County Consolidated Statements of Functional Expenses Year Ended June 30, 2022

| | Program Services | Management and General | Resource Development | Cost of Sales | Total |
|---|---------------------|------------------------|-------------------------|------------------|--------------|
| Resources allocated to the community Gross funds awarded Less amounts designated by | \$ 4,136,208 | \$ - | \$ - | \$ - | \$ 4,136,208 |
| donors for specific organizations | (1,632,828) | | | | (1,632,828) |
| Total resources allocated to the community | 2,503,380 | | | | 2,503,380 |
| Personnel costs | | | | | |
| Salaries | 737,090 | 354,130 | 307,530 | - | 1,398,750 |
| Employee benefits | 117,710 | 60,920 | 12,600 | - | 191,230 |
| Payroll taxes | 50,580 | 27,530 | 28,520 | | 106,630 |
| Total personnel costs | 905,380 | 442,580 | 348,650 | | 1,696,610 |
| Expenses | | | | | |
| Professional fees | 402,948 | 43,190 | 53,250 | - | 499,388 |
| Occupancy, insurance, and maintenance | 181,630 | 66,320 | 44,250 | - | 292,200 |
| Cost of direct benefits to donors | - | - | - | 107,214 | 107,214 |
| Information technology | 49,610 | 30,590 | 22,280 | - | 102,480 |
| Office supplies | 23,915 | 6,990 | 21,441 | - | 52,346 |
| Membership dues | 27,180 | 35,000 | 23,860 | - | 86,040 |
| Printing and publications | 13,792 | 21,670 | 24,970 | - | 60,432 |
| Donated advertising | 40,330 | - | - | - | 40,330 |
| Donor stewardship | - | - | 12,920 | - | 12,920 |
| Depreciation and amortization | 25,070 | 3,630 | 2,350 | - | 31,050 |
| Conferences and travel | 20,446 | 3,530 | 5,060 | | 29,036 |
| | 784,921 | 210,920 | 210,381 | 107,214 | 1,313,436 |
| Total expenses by function | 4,193,681 | 653,500 | 559,031 | 107,214 | 5,513,426 |
| Less expenses included with revenues on the consolidated statement of activities | | | | (107,214) | (107,214) |
| Total expenses included in the expenses section on the consolidated statement of activities | \$ 4,193,681 | \$ 653,500 | \$ 559,031 | \$ - | \$ 5,406,212 |

| | | 2023 | | 2022 |
|--|----|--------------------|----|----------------------|
| Operating Activities | | | | |
| Change in net assets | \$ | (525,853) | \$ | (832,096) |
| Adjustments to reconcile change in net assets to net cash | Υ | (323)333) | Ψ | (002)000) |
| from (used for) operating activities | | | | |
| Depreciation and amortization | | 30,361 | | 31,050 |
| Amortization of deferred lease arrangements | | , - | | 8,434 |
| Net distributions and change in beneficial interest | | | | |
| in assets held by community foundation | | (90,688) | | 272,672 |
| Adjustment for uncollectible promises to give | | 121,860 | | 53,686 |
| Realized/unrealized gain on certificates of deposit | | (38,159) | | (6,365) |
| Forgiveness of PPP loan | | - | | (299,893) |
| Changes in operating assets and liabilities | | | | |
| Grants receivable | | (251,633) | | 447,919 |
| Promises to give, net | | 25,971 | | (135,918) |
| Prepaid expenses and other assets | | 12,594 | | (8,806) |
| Accounts payable, accrued, and other liabilities | | (30,149) | | 62,086 |
| Accrued payroll and paid time off | | (53,879) | | 12,116 |
| Designations payable | | (133,498) | | 76,872 |
| Grants payable | | (245,000) | | 245,000 |
| Operating lease assets and liabilities | | 2,042 | | - |
| Net cash used for operating activities | | (1,176,031) | | (73,243) |
| Investing Activities | | | | |
| Purchases of certificates of deposit | | (1,712,561) | | (625,000) |
| Maturity of certificates of deposit | | 1,282,918 | | 260,315 |
| Purchases of property and equipment | | - | | (4,100) |
| Net cash used for investing activities | | (429,643) | | (368,785) |
| Net Change in Cash and Cash Held for Others | | (1,605,674) | | (442,028) |
| Cash and Cash Held for Others, Beginning of Year | | 2,174,732 | | 2,616,760 |
| Cash and Cash Held for Others, End of Year | \$ | 569,058 | \$ | 2,174,732 |
| Cash | \$ | 267.645 | \$ | 1 022 020 |
| Cash held for others | Ş | 367,645 201,413 | Ş | 1,933,928 240,804 |
| Cash field for others | | 201,413 | | 240,804 |
| Total cash and cash held for others | \$ | 569,058 | \$ | 2,174,732 |
| Supplemental Disclosure of Cash Flow Information Cash paid during the year for | | | | |
| Amounts included in the measurement of operating lease liabilities | \$ | 183,425 | \$ | |

Note 1 - Principal Activity and Significant Accounting Policies

Organization

United Way of Larimer County (UWLC) is a Colorado nonprofit corporation. UWLC plays a vital role in connecting the community and ensuring that everyone in Larimer County has access to the resources they need to thrive. UWLC is supported primarily through public donations and is governed by a volunteer board of directors comprised of community leaders with a diverse array of industry, expertise, geography and experience. A predominant portion of the UWLC's revenue is allocated and granted to other nonprofit organizations. Through strategic partnerships and relationship building with donors, corporate partners, governments and nonprofit agencies, UWLC facilitates community solutions directed at creating systemic change and positive impact.

UWLC is the sole member of UWLC Holding, LLC which was organized in October 2011 for the purpose of receiving and liquidating significant in-kind property contributions on behalf of UWLC.

Principles of Consolidation

The consolidated financial statements include the accounts of UWLC and its wholly-owned subsidiary, UWLC Holding, LLC. All material intercompany accounts and transactions have been eliminated in consolidation. Unless otherwise noted, these consolidated entities are hereinafter referred to as "UWLC".

Cash and Cash Held for Other

UWLC considers demand deposits and sweep accounts to be cash. Cash held for others represents cash contributions received by UWLC and directed by donors to specific not-for-profit entities that has not yet been disbursed.

Grants Receivable and Promises to Give

UWLC records unconditional grants receivable and promises to give that are expected to be collected within one year at net realizable value. Unconditional grants receivable and promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in grants and public support revenue in the consolidated statements of activities. As all grants receivable and promises to give are due within one year of June 30, 2023 and 2022, no discount has been recorded. Allowance for grants receivable and uncollectible promises to give is determined based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Grants receivable and promises to give are written off when deemed uncollectible. At June 30, 2023 and 2022, no allowance for grants receivable was considered necessary. At June 30, 2023 and 2022, the allowance for promises to give was \$21,267 and \$25,839, respectively.

Promises to give for the years ended June 30, 2023 and 2022 that relate to donor contributions designated for other 501(c)(3) organizations totaled \$188,297 and \$282,404 respectively, and are recorded within designations payable in the accompanying consolidated statements of financial position.

During the years ended June 30, 2023 and 2022, total contributions by members of the Board of Directors totaled approximately \$68,000 and \$167,000, respectively. Contributions by members of the Board of Directors for the years ended June 30, 2023 and 2022 that are designated for other 501(c)(3) organizations totaled approximately \$24,000 and \$80,000, respectively.

Certificates of Deposit

UWLC holds certificates of deposit (CDs) in local financial institutions that are initially recorded at cost. Thereafter, CDs are reported at their fair values in the consolidated statements of financial position. Net investment return is reported in the consolidated statements of activities and consists of interest income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Property and Equipment

Property and equipment additions over \$1,000 are recorded at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 40 years, or in the case of leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the consolidated statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The carrying values of property and equipment are reviewed for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. UWLC has determined there were no indicators of asset impairment during the years ended June 30, 2023 and 2022.

Beneficial Interest in Assets Held by Community Foundation

Previously, UWLC established a Board-Designated Endowment Fund and a WomenGive Scholarship Fund with the Community Foundation of Northern Colorado (the Foundation) and named itself beneficiary in each agreement. UWLC granted variance power to the Foundation, which allows the Foundation to modify any condition or restriction on its distributions for any specified charitable purpose or to any specified organization if, in the sole judgment of the Foundation's Board of Directors, such restriction or condition becomes unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community. The funds are held and invested by the Foundation for UWLC's benefit and are reported at fair value in the consolidated statements of financial position, with distributions and changes in fair value recognized in the consolidated statements of activities.

Designations Payable

Designations payable consist of contributions received and directed by donors to specific not-for-profit entities or programs that UWLC serves, and to other UWLC organizations that have not yet been disbursed.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor (or certain grantor) restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for various reserves (Note 6).

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) restrictions. Some donor (or grantor) restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. UWLC reports contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. UWLC reports conditional contributions restricted by donors as increases in net assets without donor restrictions if the restrictions and conditions expire simultaneously in the reporting period. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are released from restriction when the assets are placed in service.

Revenue and Revenue Recognition

Annual campaigns are conducted in the fall to raise support for allocation to participating agencies in the subsequent calendar year. The majority of workplace campaign promises to give are collected from payroll deductions during the following calendar year. Undesignated contributions, grants, sponsorships, and contributions received or promises to give for annual campaigns, are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional grants and promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. UWLC federal grants are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Consequently, at June 30, 2023 and 2022, conditional contributions approximating \$750,000 and \$0, respectively, for which no amounts had been received in advance, have not been recognized in the accompanying consolidated financial statements.

UWLC allows donors to designate a portion of their contributions to other 501(c)(3) organizations. In these situations, the funds designated by the donor are deducted from gross public support to determine net campaign revenue. Designations create an obligation to pay donor funds to those specific non-profit organizations. Because funds are disbursed based on amounts collected, no allowance is deducted from individual designations. Some of UWLC's corporate donors direct their contributions to be used to underwrite administrative costs, allowing over 90% of individual contributions to be used to meet the mission and goals of UWLC.

Special events revenue is comprised of an exchange element based upon the direct benefits donors receive and a contribution element for the difference. UWLC recognizes special events revenue equal to the fair value of direct benefits to donors when the special event takes place. UWLC recognizes the contribution element of special event revenue immediately, unless there is a right of return if the special event does not take place.

In-Kind Contributions

In-kind contributions include donated advertising, professional services, printing and publications, and entertainment, which are recorded at the respective fair values of the goods or services received (Note 7). UWLC does not sell donated gifts-in-kind. In addition to in-kind contributions, volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities; however, the consolidated financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, insurance, and maintenance, information technology, office supplies, and depreciation and amortization, which are allocated on a time and effort basis, as well as salaries, employee benefits, and payroll taxes which are allocated based on program revenue.

Income Taxes

UWLC has been determined to be exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. UWLC is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, UWLC is subject to income tax on net income that is derived from business activities that is unrelated to its exempt purpose. UWLC has determined it is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990T) with the IRS. UWLC Holding, LLC is treated as a disregarded entity for tax purposes, and is incorporated into the UWLC tax filings.

UWLC believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. UWLC would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires UWLC to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

Financial Instruments and Credit Risk

Deposit concentration risk is managed by placing cash and certificates of deposit with financial institutions believed by UWLC to be creditworthy. At times, amounts on deposit may exceed insured limits. To date, no losses have been experienced in any of these accounts. Credit risk associated with grants receivable and promises to give is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from foundations and organizations whose employees are supportive of UWLC's mission.

UWLC maintains its cash in bank deposit accounts which exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per depositor, per insured bank, for each account ownership category. At June 30, 2023 and 2022, UWLC had approximately \$0 and \$54,000, respectively, in excess of FDIC-insured limits.

Subsequent Events

UWLC has evaluated subsequent events through October 25, 2023, the date the consolidated financial statements were available to be issued.

Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statements of financial position date, comprise the following:

| | 2023 | 2022 |
|--|--|---|
| Cash Grants receivable due in one year Promises to give due in one year Certificates of deposit maturating in one year Distributions from beneficial interests in assets held by others | \$ 183,777 286,413 499,348 1,914,364 21,942 | \$ 1,502,404 34,780 553,072 1,418,119 14,534 |
| , and the second | \$ 2,905,844 | \$ 3,522,909 |

At June 30, 2023 and 2022, promises to give exclude donor contributions of \$188,297 and \$282,404, respectively, which are designated for other 501(c)(3) organizations.

At June 30, 2023 and 2022, cash, grants receivable, and promises to give include donor restricted funds of \$1,932,108 and \$2,285,925 of which \$1,748,240 and \$1,854,401, respectively, is expected to be spent in the normal course of operations in the next 12 months, and therefore included in the table above.

As part of a liquidity management plan, cash in excess of daily requirements is invested in CDs. Occasionally, the Board designates portions of any operating surplus to its reserves (Note 6) and are available as necessary upon board approval.

Note 3 - Fair Value Measurements and Disclosures

Certain assets are reported at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset based on the best information available.

A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets that can be accessed at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly. These include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, inputs other than quoted prices that are observable for the asset, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset. In these situations, inputs are developed using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to UWLC's assessment of the quality, risk, or liquidity profile of the asset.

UWLC invests in CDs traded in the financial markets which are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions and are classified within Level 2. UWLC held \$2,382,072 and \$1,914,270 in CDs at June 30, 2023 and 2022, respectively. The fair value of beneficial interest in assets held by the Foundation is based on the fair value of underlying fund investments as reported by the Foundation. These are considered to be Level 3 measurements.

The following is a reconciliation of the beginning and ending balance of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended June 30, 2023 and 2022:

| | 2023 | 2022 |
|--|---|---|
| Balance, beginning of the year Contributions Distributions Net investment return (loss) | \$ 1,880,472 2,000 (70,874) 159,562 | \$ 2,153,144 - (60,984) (211,688) |
| Balance, end of the year | \$ 1,971,160 | \$ 1,880,472 |

Note 4 - Property and Equipment

Property and equipment consist of the following at June 30, 2023 and 2022:

| | 2023 | 2022 |
|--|-----------------------|-----------------------|
| Land Leasehold improvements | \$ 625,000 230,064 | \$ 625,000 230,064 |
| Equipment, furniture, and fixtures | 116,550 | 116,550 |
| Less accumulated depreciation and amortization | 971,614 (179,344) | 971,614 (148,983) |
| | \$ 792,270 | \$ 822,631 |

Note 5 - Paycheck Protection Program (PPP) Loan

UWLC was granted a loan of \$299,893 and \$297,362 under the PPP administered by a Small Business Administration (SBA) approved partner for the years ended June 30, 2021 and 2020, respectively. The loans were uncollateralized and were fully guaranteed by the Federal Government. UWLC was eligible for forgiveness of up to 100% of the loans, upon meeting certain requirements. UWLC had initially recorded the loans as a refundable advance and recorded the forgiveness in accordance with guidance for conditional contributions, that is, once the measurable performance or other barrier, and a right of return of the PPP loan no longer exists. Proceeds from the loans were eligible for forgiveness if they were used for certain payroll, rent, and utility expenses. Both loans have been fully forgiven and UWLC recorded \$0 and \$299,893 of grant revenue for the years ended June 30, 2023 and 2022 respectively.

Note 6 - Leases

Effective July 1, 2022, UWLC adopted the new lease accounting guidance in Accounting Standards Update No. 2016-02, *Leases (Topic 842)*. UWLC elected to apply the guidance as of July 1, 2022, the beginning of the adoption period. The comparative financial information and disclosures presented for the year ended June 30, 2022 are in accordance with the legacy standard, ASC 840. The standard requires the recognition of right-of-use assets and lease liabilities for lease contracts with terms greater than 12 months. Operating lease costs are recognized in the consolidated statements of activities as a single lease cost and finance lease costs are recognized in two components, interest expense and amortization expense. UWLC has elected the package of practical expedients permitted in ASC Topic 842.

Accordingly, UWLC accounted for its existing leases as either finance or operating lease under the new guidance, without reassessing (a) whether the contract contains a lease under ASC Topic 842, (b) whether classification of the operating lease would be different in accordance with ASC Topic 842, or (c) whether the unamortized initial direct costs before transition adjustments would have met the definition of initial direct costs in ASC Topic 842 at lease commencement. As a result of the adoption of the new lease accounting guidance, UWLC recognized on July 1, 2022, the beginning of the adoption period, with no cumulative effect adjustment to net assets, an operating lease liability of \$1,220,593 and an operating right-of-use asset of \$1,129,422. The adoption of the new standard did not materially impact our consolidated statements of activities or cash flows.

UWLC leases an office facility and equipment for various terms under long-term, non-cancelable operating lease agreements. The leases expire at various dates through 2029. The leases provide for increases in future minimum annual rental payments based on defined within the lease agreement.

The weighted average discount rate is based on the discount rate implicit in the lease. UWLC has elected the option to use the risk-free rate determined using a period comparable to the lease terms as the discount rate for leases where the implicit rate is not readily determinable.

UWLC has elected the short-term lease exemption for all leases with a term of 12 months or less for both existing and ongoing operating leases to not recognize the asset and liability for these leases. Lease payments for short-term leases are recognized on straight-line basis.

Additionally, the office space operating lease agreement requires UWLC to cover common area maintenance expenses for various operation, maintenance, and repair of the office space. UWLC is not including non-lease components in the calculation of the right-of-use asset and related lease liability.

Lease costs were \$185,467 for the year ended June 30, 2023.

As of June 30, 2023, the weighted-average remaining lease term was 6.91 years and the weighted-average discount rate was 1.54%.

The future minimum lease payments under noncancelable operating leases with terms greater than one year are listed below as of June 30, 2023:

| Years Ending June 30, | |
|--|--|
| 2024 2025 2026 2027 2028 Thereafter | \$ 189,252 193,001 192,600 197,181 202,506 194,561 |
| Total lease payments Less interest Present value of lease liabilities | \$ 1,169,101 (98,286) 1,070,815 |

Total rent expense recognized through Topic 840 for the year ended June 30, 2022 was \$181,897. Future minimum lease payments determined under the guidance in Topic 840 are listed below at June 30, 2022:

| Years Ending June 30, | | |
|--|---|--|
| 2023 2024 2025 2026 2027 Thereafter | _ | \$ 173,383 178,584 183,942 189,460 195,144 408,027 |
| | = | \$ 1,328,540 |

Note 7 - Net Assets with Donor Restrictions and Board-Designated Net Assets

Net assets with donor restrictions are restricted for the following purposes or periods:

| | 2023 | | | 2022 | |
|---|------|-----------|----|-----------|--|
| Subject to expenditure for specified purpose or time | | | | | |
| Land | \$ | 625,000 | \$ | 625,000 | |
| Larimer fire fund | Ψ | 619,189 | Υ | 837,524 | |
| Colorado Child Care Tax Credit | | 431,146 | | 401,971 | |
| WomenGive | | 320,333 | | 283,036 | |
| Community Impact Center | | 242,742 | | - | |
| Colorado Reading Corps / Readers as Leaders | | 183,516 | | 223,918 | |
| Dolly Parton Imagination Library | | 53,451 | | - | |
| Community emergency fund | | 42,840 | | 42,580 | |
| Other grant funded projects and programs | | 37,284 | | 76,067 | |
| Seasonal overflow shelter | | 1,607 | | 11,704 | |
| Early Childhood Navigators / Be Ready | | - | | 154,125 | |
| Larimer County childcare fund | | - | | 150,000 | |
| Non-Profit Excellence | | - | | 60,000 | |
| Estes Park summer programming | | - | | 25,000 | |
| 2-1-1 information and referral services | | | | 20,000 | |
| | | 2,557,108 | | 2,910,925 | |
| Perpetual in nature, not subject to spending policy or appropriation Beneficial interest in assets held by community foundation, | | | | | |
| distributions from which are restricted for WomenGive | | 233,787 | | 221,706 | |
| | \$ | 2,790,895 | \$ | 3,132,631 | |

Board-designated net assets represent net assets without donor restrictions, which the board of directors has earmarked for a specified purpose at June 30, 2023 and 2022:

| | 2023 | | 2022 | |
|--|---------------------------------------|----|---------------------------------|--|
| Endowment reserve Operating reserve Building reserve | \$ 1,737,373 939,318 119,259 | \$ | 1,658,766 943,457 119,259 | |
| | \$ 2,795,950 | \$ | 2,721,482 | |

The endowment reserve includes the beneficial interest in assets held by community foundation. The operating reserve is to be used for long-term or unanticipated obligations. The building reserve is to be used only to fund major repairs and critical maintenance.

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or other events specified by the donors as follows for the years ended June 30, 2023 and 2022:

| | 2023 | | 2022 | |
|---|------|-----------|-----------------|--|
| Satisfaction of purpose and time restrictions | | | | |
| Colorado Child Care Tax Credit | \$ | 407,923 | \$ 488,958 | |
| WomenGive | | 343,664 | 377,114 | |
| Larimer County childcare fund | | 322,994 | 100,000 | |
| Larimer fire recovery | | 218,335 | 524,720 | |
| Colorado Reading Corps / Readers as Leaders | | 190,000 | 205,173 | |
| Early Childhood Navigators / Be Ready | | 154,125 | 100,698 | |
| Other grant funded projects and programs | | 117,288 | 60,323 | |
| Seasonal overflow shelter | | 73,550 | 257,498 | |
| Non-Profit Excellence | | 60,000 | 16,681 | |
| Estes Park summer programming | | 25,000 | 25,000 | |
| 2-1-1 information and referral services | | 20,000 | 20,000 | |
| Emergency aid | | - | 106,650 | |
| Shared services | | - | 32,401 | |
| | \$ | 1,932,879 | \$ 2,315,216 | |

Note 8 - In-Kind Contributions

For the years ended June 30, 2023 and 2022, in-kind contributions recognized within the consolidated statements of activities included the following:

| | 2023 | | 2022 | |
|--|------|----------------------------|------|---------------------------|
| Donated advertising Professional services - information technology Printing and publications | \$ | 38,076 18,000 12,923 | \$ | 40,330 18,330 9,824 |
| Cost of direct benefits to donors - entertainment | | 68,999 38,009 | | 68,484 32,214 |
| | \$ | 107,008 | \$ | 100,698 |

Contributed advertising, printing and publications, and entertainment are valued using estimated principal market of identical or similar products using pricing data under a "like-kind" methodology considering the utility for use at the time of the contribution. Contributed advertising and printing and publications are used in various program services and management and general activities.

Contributed professional services are received from information technology professionals who provide UWLC various consulting services. Contributed professional services are recognized at fair value based on current rates for similar information technology services.

All gifts-in-kind received during the year ended June 30, 2023 were unrestricted. Entertainment in-kind contributions totaling \$31,240 received during the year-end June 30, 2022 were restricted for the WomenGive purpose restriction.

Note 9 - Employee Benefits

UWLC offers a 401(k) Plan covering eligible employees. Employees working 30 hours or more and 21 years of age are eligible immediately upon commencing employment. Traditional and Roth 401(k) options are available. Under the Roth 401(k) option, participants may make post-tax elective deferrals in addition to, or instead of, pre-tax elective deferrals under the traditional 401(k) option. A participant's combined elective deferrals cannot exceed the IRS limits for traditional 401(k) deferrals. UWLC has adopted Safe Harbor 401(k) provisions under which it matches participant contributions. During the years ended June 30, 2023 and 2022, UWLC's employer retirement contributions to the 401(k) plan totaled \$64,759 and \$61,849, respectively.